



Archie Reed

Principal Management and
Technology Consultant

Key Skills & Capabilities

- Former CIO skilled in guiding businesses to adapt and become resilient, ensuring agility and delivery of value while achieving strategic outcomes.
- Former CISO with deep experience establishing security programs and managing risk for a global product and services company.
- Former CTO optimising current technologies while leading enterprise innovation
- Leader in data-, AI- and ML-driven programs that deliver measurable value across customers, operations, and ecosystems.
- Extensive experience in developing and leading digital strategies and optimising operational models across enterprises, especially in complex organisational settings.
- Adept at demonstrating the value of architecture to both business and IT leaders, tailoring insights to organisational needs.
- Strategic planner with expertise in advisory, governance, and managing projects/programs/stakeholders with a focus on effective change management.
- Startup founder and innovator, in design thinking methodologies, including Agile, Scrum, and DevSecOps, with a strong focus on user-centric design..

Qualifications

- Executive Master of Business Administration (EMBA), SP Jain School of Global Management
- Master of Science (MSc) in Enterprise Network Management, Sheffield-Hallam University, UK
- ISC² Certified Information Systems Security Professional (CISSP)
- CSA Certificate of Cloud Security Knowledge (CCSK)
- Founding Member - Cloud Security Alliance, Australian Chapter

Overview & Experience Summary

Over a span of 30 years, Archie has held leadership roles from start-ups to global organisations as CIO, CTO, and CISO. With experience across advisory, management and technology consulting, he has led digital, innovation, transformation and security programs that align transformation efforts with enterprise-wide strategy and outcomes.

Archie excels in driving secure digital transformations, embedding enterprise innovation programs and AI/ML capabilities to improve customer value, operational efficiency, and resilience. Skilled in Agile, Lean, human-centred design, user Journey mapping, systems thinking and MOS's, he navigates complex stakeholder environments to deliver clear business impact. His approach streamlines architecture and processes, enabling high-value results aligned with Fragile to Agile's mission of adaptive and resilient enterprise evolution.

Project experience includes:

CIO/CTO for global business process platform, technology and consulting teams (15 direct, ~500 globally)

- Delivered secure, cloud based, platform/mobile vertical solutions to FS, Retail, Manufacturing, PubSec and other verticals, based on managed CRM, ERP, SFA and customised apps.
- Delivered 43-72% revenue growth YoY 2013-2016. (HPE)
- Leader for the HPE agile business co-creation team and methodology
- Global CTO for Cloud Security

Global Visa Process Modernisation

- Enabled secure processing of 20,000 biometric applications per day (up from 5,000)
- Reduced processing time by 80% to < 10 mins, enabling target 20M applications a year
- Delivered via "touch" interface, supporting customer and employee engagement

Major Banking Mortgage Application Process Modernisation

- "60-minute mortgage" – team won CEO Award
- Improved application quality by 30%
- Reduce loan processing time from 10 days to less than 60 minutes on average
- Enabled branch tellers/sellers/agents to originate a loan – simplicity and user friendly

Smart City and Digital Infrastructure Strategy

- Advised on multiple smart city initiatives integrating secure digital platforms, AI, and citizen services
- Delivered citizen reporting and service coordination platform to councils globally