



# Andrew Maul

## Principal Management Consultant

### Key Skills & Capabilities

- Connecting technology as a business enabler
- Collaborating with senior stakeholders
- Development of digitally enabled enterprise-wide strategic programs in complex organizational environments
- Development and delivery of tailored enterprise digital strategy development training
- Creating and deploying enterprise-wide IT policies, organization change assessment, and implementation guidance
- Comprehensive IT Governance (incl. IT, PMO and EA) development and establishment
- Identifying and articulating the value of architecture to Business and IT executives
- Supply chain domain expertise through leadership of business process initiatives

### Qualifications

- Executive MBA, Brown University
- Bachelor of Computer Science, University of Technology Sydney
- International Project Management Certificates, Insead
- Management Development Intensive, Wharton, University of Pennsylvania
- Strategic Uses of IT, Stanford University

### Overview & Experience Summary

Andrew is a Principal Management Consultant with 33 years' experience in the IT Industry, with 21 of these years being spent in markets outside Australia. Throughout Andrew's career he has attracted and developed numerous multi-cultural and multi-technology high performance teams. While maintaining a hands-on approach Andrew has developed and implemented at all enterprise levels including analysis, design, development, strategy, program/project management, enterprise architecture, organizational change management, managing regional (APAC) and global IT teams.

Beyond technology, Andrew has experience in a multitude of business process fields, notably Supply Chain, Finance, Manufacturing, and Operations. As such Andrew is uniquely positioned to provide the necessary mix of technology and functional process capabilities that ensure a customer focused digital organisation is established in any enterprise.

Andrew has held multiple positions of increasing complexity including Senior Director IT Philips Healthcare, Executive Director IT Avon Products and most recently as the Vice President IT Asia Pacific and Emerging Markets Thermo Fisher Scientific.

- Designed and deployed a region (APAC) wide multi-year enterprise Digital strategy including organizational change management, planning, development, and delivery of digital capabilities.
- Developed and drove the restructuring of the IT Workforce of 150+ personnel.
- Designed EA Governance for multinational conglomerate operating across multiple business and geographical lines.
- Executive advisor to multiple advisory services covering areas of technology strategy across the Asia Pacific region with a specific focus on China and East Asia.
- Refined and deployed digitally enabled life science go to market strategies in Asia via quote to cash transformation and digitization of on-line capabilities enabling salesforce efficiency gains.
- Established a new IT function across Asia Pacific Markets via digital transformation, business partnership, technology/process solution delivery and enhanced team capabilities.
- Established localized digital strategies per market to increase market penetration, dealer engagement and marketplace establishment.
- Establishing new go to market strategies for connected devices towards building a concept of "Smart Lab" enhancing customer value and increasing product adoption across marketplace.